

# CLIENT RISK ASSESSMENT POLICY AND METHODOLOGY

**VG MARKETS LIMITED**

Risk factors, weighting, scoring, classification and review

**September 2026**

VGM-KM-POL-002 | Version 1.0

PO Box 1212, Hamchako, Mutsamudu, Autonomous Island of Anjouan, Union of Comoros

**Company No. 16087 | International Brokerage and Clearing House Licence No. L16087/VGM**

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VGM-KM-POL-002 | VERSION 1.0 | SEPTEMBER 2026

## DOCUMENT CONTROL

| Field                 | Detail                                                                                                                                                |
|-----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|
| Document              | Client Risk Assessment Policy and Methodology                                                                                                         |
| Reference             | VGM-KM-POL-002                                                                                                                                        |
| Version               | 1.0                                                                                                                                                   |
| Status                | Approved and in force                                                                                                                                 |
| Entity                | VG Markets Limited, Autonomous Island of Anjouan, Union of Comoros                                                                                    |
| Licence               | International Brokerage and Clearing House Licence No. L16087/VGM                                                                                     |
| Regulator             | Anjouan Offshore Finance Authority (AOFA)                                                                                                             |
| Document owner        | Money Laundering Reporting Officer / Compliance Officer                                                                                               |
| Approved by           | Board of Directors                                                                                                                                    |
| Effective date        | 1 September 2026                                                                                                                                      |
| Review frequency      | At least annually, and on any material change to the business, its customers, jurisdictions, products, payment arrangements or regulatory obligations |
| Next scheduled review | 31 August 2027                                                                                                                                        |
| Classification        | Internal and confidential                                                                                                                             |

## RELATIONSHIP TO OTHER DOCUMENTS

This Policy establishes the risk factors, weightings, scoring and classification used across the Company's AML/CFT framework. It is the **single authoritative source** for customer risk scoring. Where the AML/CFT Policy and Manual (VGM-KM-POL-001) or the Client Acceptance and Onboarding Procedure (VGM-KM-PRO-001) refer to customer risk rating, they refer to the methodology set out here.

*"Customer" and "Client" are used interchangeably in this Policy. Both mean a Client as defined in the Client Agreement, together with any prospective client and, where the context requires, any beneficial owner, authorised person or controlling person connected with that client.*

## 1. PURPOSE

The purpose of this Policy is to establish a risk-based methodology for assessing and classifying customers according to their money laundering, terrorist financing, proliferation financing, sanctions, fraud and reputational risk.

VG Markets Limited shall apply a risk-based approach to customer onboarding, ongoing monitoring and periodic review to ensure compliance with:

- Money Laundering (Prevention) Act, Act 008 of 2005;
- Anjouan Offshore Finance Authority Act 2005;
- Applicable requirements issued by the Anjouan Offshore Finance Authority (AOFA);
- FATF Recommendations;
- United Nations sanctions requirements; and
- Internal AML/CFT Framework.

## 2. SCOPE

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This Policy applies to:

- Individual customers;
- Corporate customers;
- Trusts;
- Partnerships;
- Introducing brokers;
- Affiliates;
- Professional clients;
- High-net-worth clients.

This Policy applies before account activation and throughout the customer relationship.

## 3. RISK-BASED APPROACH

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VG Markets adopts a risk-based approach whereby customers presenting higher ML/TF risks are subject to enhanced scrutiny and monitoring.

The customer risk rating determines:

- Level of due diligence;
- Approval authority;
- Source of wealth requirements;
- Source of funds requirements;
- Transaction monitoring intensity;
- Review frequency.

## 4. RISK RATING CATEGORIES

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| Rating      | Description                     |
|-------------|---------------------------------|
| Low Risk    | Minimal AML risk                |
| Medium Risk | Normal AML risk                 |
| High Risk   | Elevated AML risk requiring EDD |
| Prohibited  | Relationship not permitted      |

## 5. CLIENT RISK FACTORS

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Customer risk shall be assessed using five categories.

### 5.1 Geographic Risk (30%)

#### *Low Risk Jurisdictions*

Countries with:

- Strong AML framework;
- FATF membership;
- Effective supervision;

- Low corruption indicators.

Examples:

- Australia
- New Zealand
- United Kingdom
- Singapore
- Hong Kong
- Germany
- France
- Japan

Score = 1

### *Medium Risk Jurisdictions*

Countries with:

- Developing AML frameworks;
- Higher corruption levels;
- Moderate regulatory oversight.

Examples:

- South Africa
- Malaysia
- Thailand
- Brazil
- Mexico

Score = 3

### *High Risk Jurisdictions*

Countries:

- Subject to FATF increased monitoring;
- Significant corruption concerns;
- Elevated financial crime risks.

Score = 5

### *Prohibited Jurisdictions*

Customers residing in:

- FATF blacklisted jurisdictions;
- UN sanctioned territories;
- Jurisdictions prohibited by Company policy.

Examples include:

- North Korea
- Iran
- Crimea Region
- Donetsk Region
- Luhansk Region

**Override — no score is calculated.** A customer resident in, or connected to, a prohibited jurisdiction is classified as Prohibited and the application is rejected, irrespective of any other factor.

## 5.2 Customer Profile Risk (20%)

### Low Risk

- Salaried employee
- Teacher
- Engineer
- Accountant
- Government employee
- Pensioner

Score = 1

### Medium Risk

- Self-employed consultant
- Small business owner
- Property investor
- High-net-worth individual

Score = 3

### High Risk

- Cash-intensive businesses
- Casino operators
- Money service businesses
- Virtual asset operators
- Arms trading businesses
- Precious metals dealers
- Offshore financial services providers

Score = 5

## 5.3 PEP AND SANCTIONS RISK (20%)

### Low Risk

Not a PEP.

Score = 1

### Medium Risk

Domestic PEP.

Score = 3

### High Risk

- Foreign PEP
- Family member of PEP
- Close associate of PEP

Score = 5

### Prohibited

Confirmed sanctions match.

**Override — no score is calculated.** A confirmed sanctions match is classified as Prohibited, the application is rejected and the matter is escalated to the MLRO immediately.

The Company shall conduct sanctions screening against:

- United Nations sanctions lists;

- OFAC sanctions lists;
- UK sanctions lists;
- EU sanctions lists.

#### 5.4 SOURCE OF WEALTH / SOURCE OF FUNDS RISK (15%)

##### *Low Risk*

- Employment income
- Pension income
- Regulated investments

Score = 1

##### *Medium Risk*

- Business profits
- Property sale proceeds
- Inheritance

Score = 3

##### *High Risk*

- Cryptocurrency gains
- Cash businesses
- Unexplained wealth
- Offshore structures
- Third-party funding

Score = 5

#### 5.5 PRODUCT AND TRANSACTION RISK (15%)

##### *Low Risk*

Expected monthly funding:

USD 0 – USD 10,000

Score = 1

##### *Medium Risk*

Expected monthly funding:

USD 10,001 – USD 50,000

Score = 3

##### *High Risk*

Expected monthly funding:

Above USD 50,000

Score = 5

Additional high-risk indicators include:

- Third-party deposits;
- Multiple funding methods;
- Frequent withdrawals without trading;
- Rapid in/out movements;
- Structuring behaviour.

## 6. RISK SCORING METHODOLOGY

### Weighting Matrix

| Factor           | Weight |
|------------------|--------|
| Geographic Risk  | 30%    |
| Customer Profile | 20%    |
| PEP Risk         | 20%    |
| Source of Wealth | 15%    |
| Transaction Risk | 15%    |

Total = 100%

### Formula

Overall Risk Score =

$(\text{Geographic} \times 30\%) + (\text{Customer} \times 20\%) + (\text{PEP} \times 20\%) + (\text{SOW} \times 15\%) + (\text{Transaction} \times 15\%)$

## 7. FINAL RISK CLASSIFICATION

| Final Score | Rating |
|-------------|--------|
| 1.00 – 2.00 | Low    |
| 2.01 – 3.50 | Medium |
| 3.51 – 5.00 | High   |

## 8. AUTOMATIC HIGH-RISK CUSTOMERS

The following customers shall automatically be classified as High Risk regardless of score:

- Foreign PEPs;
- Customers from FATF Grey List jurisdictions;
- Virtual asset service providers;
- Money service businesses;
- Trusts;
- Foundations;
- Nominee shareholder structures;
- Adverse media matches;
- Complex offshore ownership structures.

## 9. ENHANCED DUE DILIGENCE

EDD shall be applied to all High-Risk customers.

EDD measures include:

### **Identity Verification**

Additional government-issued identification.

### **Source of Wealth Verification**

Examples:

- Payslips;
- Employment contracts;
- Tax returns;
- Audited financial statements;
- Property sale agreements;
- Inheritance documents.

### **Source of Funds Verification**

Examples:

- Bank statements;
- Payment receipts;
- Investment statements.

### **Senior Management Approval**

Required prior to activation.

## **10. CUSTOMER RISK REVIEW**

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| <b>Risk Rating</b> | <b>Review Frequency</b> |
|--------------------|-------------------------|
| Low                | Every 36 months         |
| Medium             | Every 24 months         |
| High               | Every 12 months         |
| PEP                | Every 12 months         |

## **11. TRIGGER EVENTS**

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Immediate reassessment is required where:

- Customer changes address;
- Customer changes ownership structure;
- Significant increase in deposits;
- Adverse media identified;
- Suspicious transaction identified;
- PEP status changes.

## **12. CUSTOMER RISK ASSESSMENT FORM**

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Each customer file shall contain:

- Initial Risk Assessment;
- Screening Results;



- CDD Documentation;
- EDD Documentation (where applicable);
- Approval Record;
- Ongoing Monitoring Notes.

### 13. APPROVAL MATRIX

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| Risk Level      | Approval Authority |
|-----------------|--------------------|
| Low             | KYC Analyst        |
| Medium          | Compliance Officer |
| High            | MLRO               |
| PEP             | MLRO + Director    |
| Sanctions Match | Reject             |

### 14. RECORD RETENTION

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All customer risk assessments and supporting documentation shall be retained for a minimum of seven (7) years following termination of the business relationship. AOFA AML obligations require customer identification, beneficial ownership identification, suspicious transaction reporting and retention of transaction records.

### 15. GOVERNANCE AND RESPONSIBILITIES

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#### 15.1 Board of Directors

The Board shall:

- Approve this Policy.
- Review AML/CFT risk exposure at least annually.
- Ensure adequate AML/CFT resources are available.
- Approve High-Risk PEP relationships.
- Review material AML breaches and suspicious activity trends.

#### 15.2 Money Laundering Reporting Officer (MLRO)

The MLRO shall:

- Maintain the Client Risk Assessment Framework.
- Review High-Risk customer files.
- Approve Enhanced Due Diligence outcomes.
- Receive and investigate internal suspicious activity reports.
- Submit Suspicious Transaction Reports where required.
- Maintain AML records and registers.
- Report AML matters to the Board.

#### 15.3 Compliance Officer

The Compliance Officer shall:

- Oversee day-to-day implementation.

- Conduct quality assurance reviews.
- Ensure periodic reviews are completed.
- Monitor screening effectiveness.

#### 15.4 KYC Team

The KYC Team shall:

- Conduct onboarding due diligence.
- Complete Client Risk Assessment Forms.
- Escalate High-Risk cases.
- Maintain customer files.

## 16. CUSTOMER RISK ASSESSMENT PROCEDURE

### 16.1 Initial Assessment

A Client Risk Assessment must be completed:

- Before account activation;
- Before accepting funds;
- Before permitting trading activity.

No account may be activated until:

1. Identity verification is completed.
2. Sanctions screening is completed.
3. PEP screening is completed.
4. Risk rating is assigned.
5. Appropriate approval is obtained.

### 16.2 Reassessment Events

The customer risk rating shall be reassessed upon:

- Material increase in deposits;
- Material increase in trading volume;
- Change of residence;
- Change of occupation;
- Change of ownership structure;
- Adverse media event;
- PEP status change;
- Suspicious activity investigation.

## 17. CORPORATE CUSTOMER RISK ASSESSMENT

All legal entities must undergo a separate risk assessment.

### 17.1 Corporate Risk Factors

| Factor              | Low    | Medium   | High    |
|---------------------|--------|----------|---------|
| Ownership Structure | Simple | Moderate | Complex |
| Number of Layers    | 1      | 2-3      | 4+      |

| Factor            | Low       | Medium      | High               |
|-------------------|-----------|-------------|--------------------|
| Regulated Status  | Regulated | Partial     | Unregulated        |
| Jurisdiction      | Low Risk  | Medium Risk | High Risk          |
| Business Activity | Standard  | Higher Risk | High Risk Industry |

## 17.2 Mandatory Corporate Documents

The following shall be obtained:

- Certificate of Incorporation;
- Constitutional Documents;
- Register of Directors;
- Register of Shareholders;
- Beneficial Ownership Information;
- Corporate Structure Chart;
- Proof of Address;
- Identification of Directors;
- Identification of UBOs.

## 18. BENEFICIAL OWNERSHIP ASSESSMENT

VG Markets shall identify and verify all beneficial owners.

A beneficial owner includes:

- Any natural person owning 25% or more;
- Any natural person exercising effective control;
- Any settlor, trustee, protector or beneficiary of a trust.

The Company shall not onboard customers where beneficial ownership cannot be reasonably established. AOFA guidance specifically requires identification of beneficial owners, nominees, agents and intermediaries.

### 18.1 UBO Risk Matrix

| Structure Type            | Risk   |
|---------------------------|--------|
| Individual Ownership      | Low    |
| Single Corporate Layer    | Medium |
| Multiple Corporate Layers | High   |
| Nominee Shareholders      | High   |
| Unidentified UBO          | Reject |

## 19. ADVERSE MEDIA SCREENING

### 19.1 Screening Requirements

Adverse media screening shall be conducted:

- At onboarding;

- During periodic review;
- Following trigger events.

Sources may include:

- Reputable news sources;
- Regulatory publications;
- Court records;
- Public enforcement notices.

## 19.2 Adverse Media Assessment

| Result                       | Risk   |
|------------------------------|--------|
| No Results                   | Low    |
| Civil Litigation             | Medium |
| Regulatory Action            | High   |
| Fraud Allegations            | High   |
| Money Laundering Allegations | High   |

## 20. SANCTIONS SCREENING

### 20.1 Screening Requirements

All customers, directors, beneficial owners, authorised representatives and counterparties shall be screened against:

- United Nations sanctions;
- OFAC sanctions;
- United Kingdom sanctions;
- European Union sanctions;
- Internal watchlists.

AOFA expects licensees to screen against UN sanctions and applicable sanctions regimes.

### 20.2 Screening Frequency

| Screening Type     | Frequency          |
|--------------------|--------------------|
| Onboarding         | Mandatory          |
| Existing Customers | Daily or Automated |
| Trigger Event      | Immediate          |
| Periodic Review    | Mandatory          |

### 20.3 Potential Matches

Potential matches must:

- Be investigated;
- Be documented;
- Be approved by Compliance before onboarding proceeds.

Confirmed sanctions matches shall result in account rejection or account restriction.

## 21. ENHANCED DUE DILIGENCE PROCEDURE

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### 21.1 EDD Triggers

EDD shall be conducted for:

- High-Risk customers;
- PEPs;
- High-Risk jurisdictions;
- Complex ownership structures;
- High-value customers;
- Adverse media cases.

### 21.2 EDD Requirements

Additional measures may include:

#### *Source of Wealth*

Obtain:

- Tax returns;
- Audited financial statements;
- Employment records;
- Property sale contracts;
- Inheritance records.

#### *Source of Funds*

Obtain:

- Bank statements;
- Transaction evidence;
- Investment account statements.

#### *Additional Verification*

- Video verification;
- Additional identification documents;
- Independent public record verification.

#### *Approval*

Senior Management approval must be obtained before activation.

## 22. ONGOING MONITORING PROGRAM

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VG Markets shall monitor customer activity to ensure consistency with the customer's profile and expected behaviour. Ongoing CDD should include reviewing customer risk, updating KYC information and maintaining records of monitoring decisions.

### 22.1 Monitoring Alerts

The following scenarios shall generate alerts:

| Scenario                          | Action     |
|-----------------------------------|------------|
| Deposit inconsistent with profile | Review     |
| Withdrawal shortly after deposit  | Review     |
| Third-party payment               | Escalation |
| Multiple funding methods          | Review     |
| Dormant account reactivation      | Review     |
| Large profit withdrawals          | Review     |
| Significant increase in turnover  | Review     |
| High-risk jurisdiction connection | Escalation |

## 22.2 High-Risk Monitoring

High-Risk customers shall receive:

- Enhanced transaction monitoring;
- Annual KYC refresh;
- Enhanced sanctions screening;
- MLRO oversight.

## 23. CUSTOMER ACCEPTANCE POLICY

VG Markets shall not onboard:

- Anonymous customers;
- Sanctioned persons;
- Shell banks;
- Customers from prohibited jurisdictions;
- Customers with unverifiable identity;
- Customers with unverifiable source of wealth;
- Customers with unidentified beneficial owners;
- Customers involved in illicit activities.

## 24. APPROVAL MATRIX

Approval authorities are set out at section 13 and are not restated here.

## 25. RECORD KEEPING

The records to be retained, and the retention period applying to them, are set out at section 14 and are not restated here.

## 26. MANAGEMENT INFORMATION AND REPORTING

The MLRO shall prepare quarterly reports containing:

- Number of new customers;
- Number of High-Risk customers;
- Number of PEPs;

- Number of EDD cases;
- Number of sanctions alerts;
- Number of adverse media alerts;
- Number of suspicious activity investigations;
- Outstanding remediation actions.

## 27. SUPPORTING FORMS AND REGISTERS

This Policy is supported by the following forms and registers, which are maintained by Compliance as controlled documents and reviewed on the same cycle as this Policy. Appendix A to this Policy contains the Client Risk Assessment Form referred to at section 12.

| Supporting document                          | Maintained in                                                                                                   | Owner              |
|----------------------------------------------|-----------------------------------------------------------------------------------------------------------------|--------------------|
| Country Risk Matrix                          | Compliance register, reviewed at least quarterly against current FATF listings and applicable sanctions regimes | Compliance Officer |
| Occupation and business activity risk matrix | Compliance register                                                                                             | Compliance Officer |
| Source of wealth verification matrix         | AML/CFT Policy and Manual, Appendix E                                                                           | MLRO               |
| Individual customer KYC checklist            | AML/CFT Policy and Manual, Appendix C                                                                           | MLRO               |
| Corporate customer KYC and UBO checklist     | AML/CFT Policy and Manual, Appendix D                                                                           | MLRO               |
| Enhanced due diligence checklist             | AML/CFT Policy and Manual, Appendix E                                                                           | MLRO               |
| Transaction monitoring red-flag matrix       | AML/CFT Policy and Manual, Appendix G                                                                           | MLRO               |
| PEP and sanctions escalation form            | AML/CFT Policy and Manual, Appendix F                                                                           | MLRO               |
| Customer acceptance and rejection register   | Compliance register                                                                                             | Compliance Officer |

## APPENDIX A — CLIENT RISK ASSESSMENT FORM

This form is completed for every customer before account activation and on each periodic review or trigger event. It is retained on the customer file with the supporting evidence relied on for each factor.

### A.1 Customer and assessment details

| Field           | Entry                                                     |
|-----------------|-----------------------------------------------------------|
| Customer name   |                                                           |
| Account number  |                                                           |
| Customer type   | Individual / Corporate / Trust / Partnership / Foundation |
| Assessment type | Onboarding / Periodic review / Trigger event              |
| Assessed by     |                                                           |
| Assessment date |                                                           |

## A.2 Weighted factor scoring

| Risk factor                                 | Weight      | Score (1, 3 or 5) | Weighted score | Evidence relied on |
|---------------------------------------------|-------------|-------------------|----------------|--------------------|
| Geographic risk                             | 30%         |                   |                |                    |
| Customer profile risk                       | 20%         |                   |                |                    |
| PEP, sanctions and financial crime exposure | 20%         |                   |                |                    |
| Source of funds and source of wealth risk   | 15%         |                   |                |                    |
| Product and transaction risk                | 15%         |                   |                |                    |
| <b>Total weighted score</b>                 | <b>100%</b> |                   |                |                    |

## A.3 Overrides

| Override                                          | Applies  | Effect                                       |
|---------------------------------------------------|----------|----------------------------------------------|
| Confirmed sanctions match                         | Yes / No | Prohibited — reject and escalate to MLRO     |
| Prohibited jurisdiction                           | Yes / No | Prohibited — reject                          |
| Beneficial ownership not established              | Yes / No | Prohibited — reject                          |
| Foreign PEP, family member or close associate     | Yes / No | Automatic High Risk                          |
| Adverse media match                               | Yes / No | Automatic High Risk                          |
| Trust, foundation or nominee structure            | Yes / No | Automatic High Risk                          |
| Complex or multi-layered offshore ownership       | Yes / No | Automatic High Risk                          |
| MLRO or Compliance Officer discretionary override | Yes / No | Rating as determined; reason recorded at A.4 |

## A.4 Classification and approval

| Field                                            | Entry                                                       |
|--------------------------------------------------|-------------------------------------------------------------|
| Calculated score                                 |                                                             |
| Classification before overrides                  | Low (1.00–2.00) / Medium (2.01–3.50) / High (3.51–5.00)     |
| Override applied                                 | Yes / No                                                    |
| Reason for override, additional controls imposed |                                                             |
| Final classification                             | Low / Medium / High / Prohibited                            |
| EDD required                                     | Yes / No                                                    |
| Approval authority                               | KYC Officer / Compliance Officer / MLRO / MLRO and Director |
| Approved by, date                                |                                                             |
| Next review due                                  |                                                             |

## End of Client Risk Assessment Policy and Methodology